



Lessons from ISVs with thriving marketplaces

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Libbie Wight



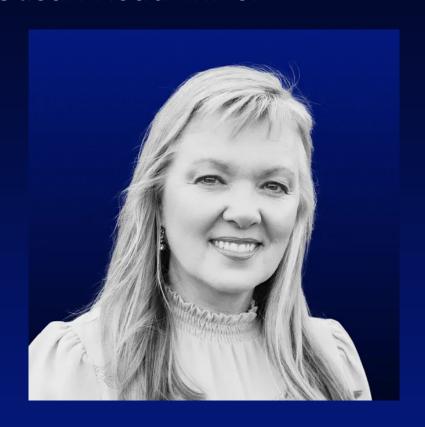


Senior Business

Marketplace Manager



Susan Read-Miller





Senior Manager, Archer Exchange



Story Monforte



infor

Senior Director,

Marketplace and Product

Ecosystem



Marketplace evolution







Listing/Feature marketplace

Invoiced billing marketplace

Full commerce marketplace



Key takeaways

Business strategy definition

Internal stakeholder management

Ecosystem management and growth



The panel's linkedin profiles



Libbie Wight https://www.linkedin.com/in/libbiewight/



Susan Read-Miller https://www.linkedin.com/in/readmiller/



Story Monforte https://www.linkedin.com/in/storymonforte/





Thank You

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