

Craft solid customer  
experiences with AI

# Top 4 Reasons to use AI at work

## • Employee Productivity:

- automating mundane tasks
- leveling up workers
- accessing and organizing knowledge

## • Employee Creativity:

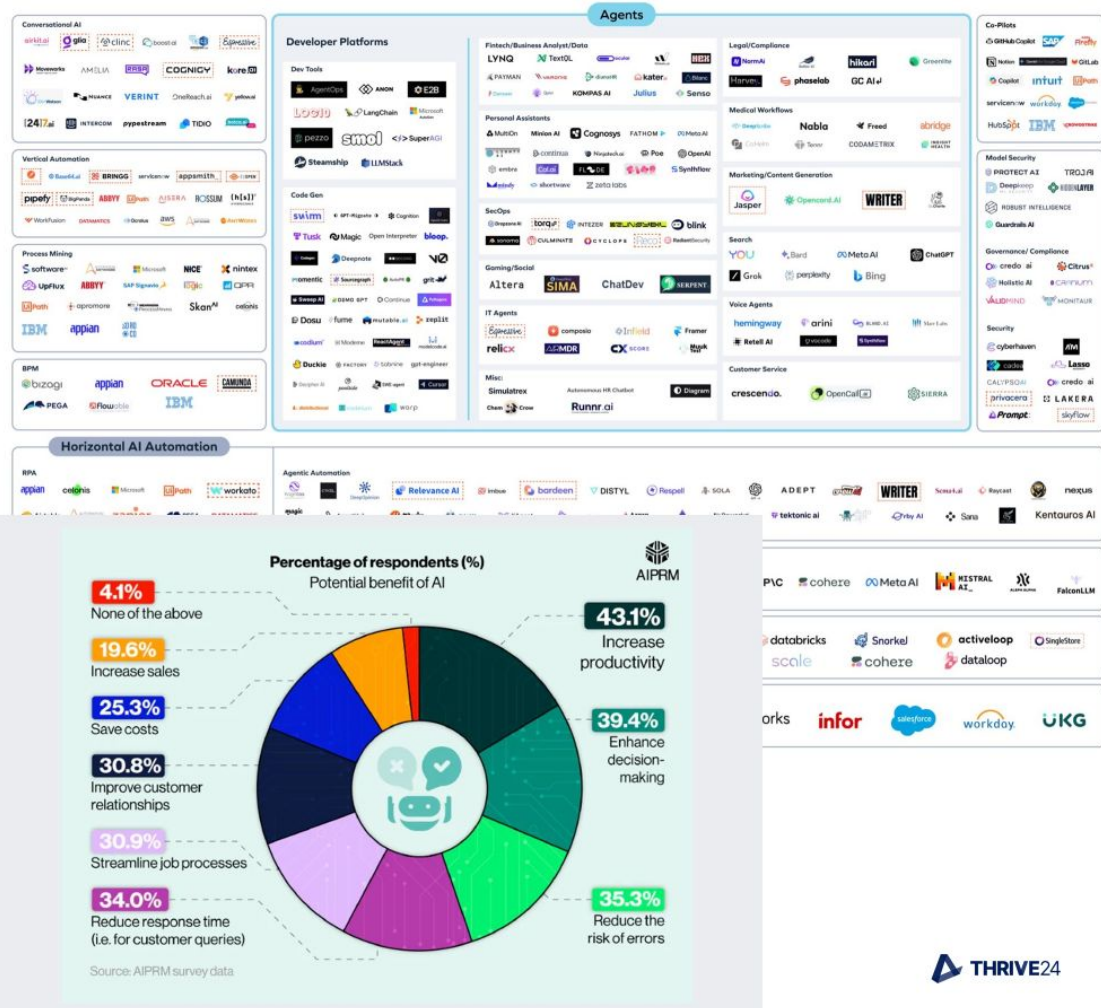
- content generation
- brainstorming sessions

## • Decision Making & Optimization:

- predictive analytics
- performance management
- recognizing trends in real-time

## • Enhancing Customer Experience:

- agent assist
- agent performance feedback
- post interaction summarizations



# Empower Your Team with AI

- **AI** is already part of your **daily work**.
- Unleash the **full potential** with the **right tools**.
- **Control** the Narrative:
  - Contextual **understanding**.
  - Data **ownership** and **security**.
  - Enterprise-wide **access**.

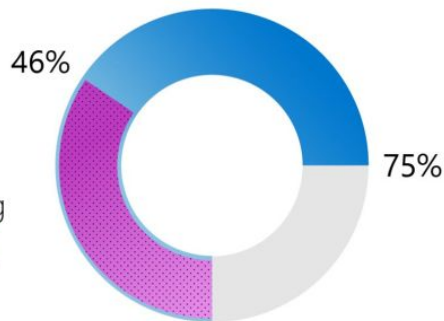
Take control of AI and reap the benefits.

## Three Out of Four People Use AI at Work

Usage nearly doubled within the last six months.

75% of people are  
already using AI at work

46% of them started using  
it less than 6 months ago



Work Trend Index Report, May 2024

**Survey questions:**  
How often do you use generative artificial intelligence (AI) for your work?  
How long have you been using generative artificial intelligence (AI) at work?

Reimagine teamwork with

# zoom Workplace



Meetings



Team Chat



Phone



Mail & Calendar



Scheduler



Clips



Whiteboard



AI Companion



Docs



Notes



Rooms



Workspace  
Reservation



Digital Signage



Visitor  
Management



Workvivo

*An open collaboration platform with*  **zoom** AI Companion

**Ecosystem**



Workflows



APIs



SDKs



Apps



App Marketplace



Microsoft

Google



salesforce

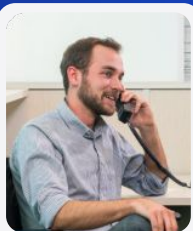
▲ ATlassian

servicenow

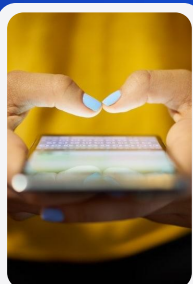
# We're in a communication and collaboration revolution



Meet in person



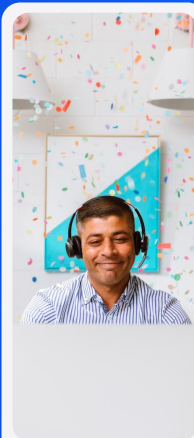
Teleconference



Messaging



Screen share



Employee  
Engagement



Next-gen  
productivity



Generative  
AI

DAWN OF WORK

INFORMATION AGE

COLLABORATION ERA

# Zoom's journey driven by rapid innovation



A Gartner Magic Quadrant Leader - UCaaS



A G2 Leader in UCaaS Platforms, VoIP, and Video Conferencing



A TrustRadius Top Rated Vendor

- Meetings
- Team Chat
- Webinars
- Rooms

2011-2014

- Phone
- Developer Platform
- App Marketplace
- Digital Signage

2015-2019

- Events
- Whiteboard

2020-2021

- Contact Center
- Virtual Agent
- Revenue Accelerator
- Mail & Calendar
- Workspace Reservation

2022

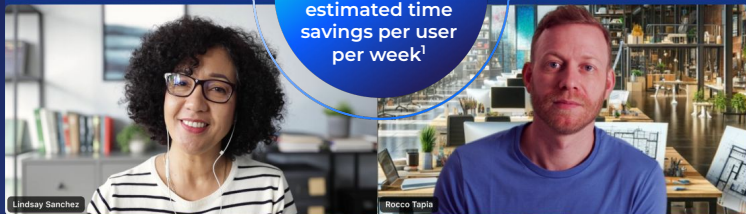
- AI Companion
- AI Expert Assist
- Workvivo
- Workforce Engagement
- Scheduler
- Docs
- Notes
- Clips
- Huddles
- Visitor Management

2023



# 6hrs

estimated time savings per user per week<sup>1</sup>



## Compose with AI Companion

Hi Nabil, thank you so much for taking the time to share your thoughts with me. I'm thrilled to hear that you've enjoyed working with our team and that our collaboration has been such a positive experience for you. We appreciate your kind words and the opportunity to work together. We're committed to providing the best possible service and expertise, and we look forward to continuing our successful partnership with you in the future!

Insert

Try Another

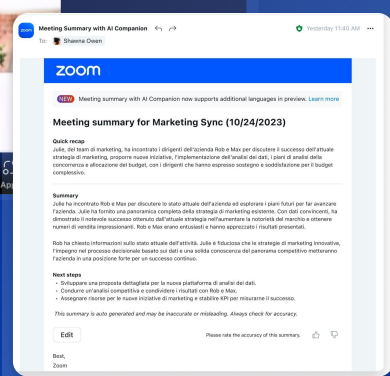
Tell AI Companion to... Make Longer, Make Shorter, Change Tone to...

Q1'000

Generate



AI Companion



# Work happy with AI Companion

Empower your workday with AI Companion at no additional cost\*

- ✓ Get critical information instantly
- ✓ Automate routine tasks
- ✓ Stay informed throughout your workday
- ✓ Make faster more-informed decisions
- ✓ Stay armed with information you need, when you need it
- ✓ Get a headstart on your next email or chat draft

\*AI Companion is included at no additional cost with paid services in your Zoom account and may not be available for all regions or industry verticals"

<sup>1</sup> Time savings estimate based on a per-user basis for an employee who averages 20 thirty-minute meetings a week.

zoom

# zoom AI Companion

The smart assistant that empowers you to increase productivity, improve team effectiveness, and enhance skills.

## Federated



### High quality

Zoom's unique federated approach provides flexibility to choose & deploy the right AI models to deliver high-quality results.

## Empowering



### Easy to use

Zoom AI Companion capabilities are embedded within the intuitive, simple, easy-to-use Zoom experience that you know and love to drive usage and adoption.



### Platform-wide

Zoom AI Companion capabilities are available across the Zoom platform (Meetings, Team Chat, Phone, Mail, Whiteboard, Notes) and compatible third-party apps.

## Responsible



### Trusted

Zoom does not use customer data to train Zoom's or its third-party AI models. Zoom provides admin controls for managing features and users with visibility when AI Companion is active in meetings.

# AI Companion across **Zoom Workplace**

## Team Chat



- Team chat compose
- Thread summary
- Sentence completion
- Quick schedule
- Available in 36 languages

## Mail & Calendar



- Email Compose

## Meetings



- Meeting summary
- Meeting questions
- Smart recording
- Summaries available in 35 languages

## Phone



- Post call summary and next steps
- Voicemail prioritization
- Voicemail tasks
- Team SMS thread summary

## Productivity



### Whiteboard

- Content generation
- Flowcharts
- Mind Maps

### Clips

- Title and description generator

### Docs

## Spaces



- Room recommendation

# Zoom Workplace **spaces solutions**

01

Flexible, collaborative  
spaces of all sizes

02

Built for modern, hybrid  
work

03

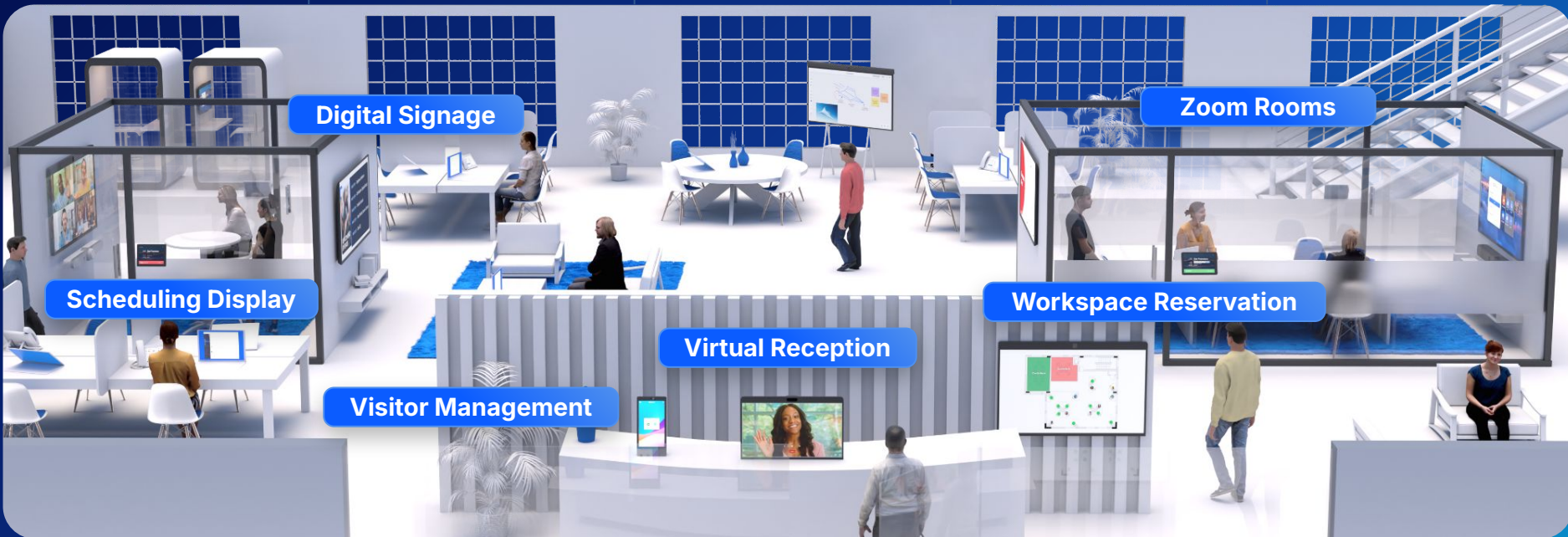
Easy to set up, manage,  
and use

04

Robust third-party  
hardware ecosystem  
and interoper capabilities

05

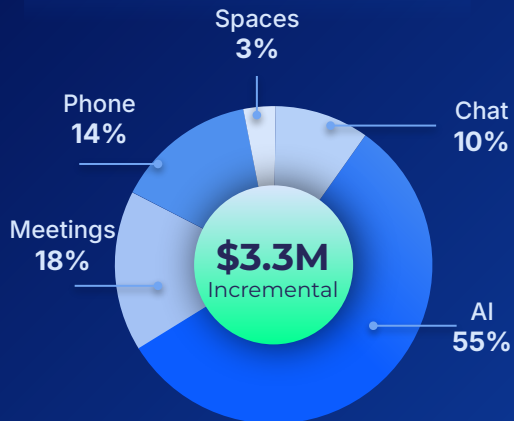
Workspace and  
visitor management



# AI-enabled collaboration for less with Zoom Workplace integrated with Microsoft

## Sample enterprise setup of

- 5,000 Users
- 2,500 Phone Users
- 100 Common Area Phones
- 200 Room Systems



## Microsoft Office 365

Microsoft/Office 365 E3 without Teams<sup>1</sup>

### Zoom + Microsoft

#### Enterprise Premier Zoom Workplace \$350/year

AI Chat Meetings	AI Companion	✓ Included
	Zoom Team Chat	✓ Included
	Live Translation	✓ Included
	Meeting Summary	✓ Included
Phone	Zoom Phone w- Domestic Calling Plan (2,500 Phone Users)	✓ Included
	Common Area Phones	✓ Included
	SMS	✓ Included
	Zoom Rooms	✓ Included
Spaces	Conference Room Connector	✓ Included
	Visitor Management	✓ Included
	Workspace Reservation	✓ Included
Events	Zoom Sessions	✓ Included

Annual cost per user: **\$350**

Total annual cost: **\$1,750,000**



#### O365 E3/M365 E3 Included

Microsoft Copilot (5,000 users)	<b>\$360/year</b>
Microsoft Teams (5,000 users)	<b>\$63/year</b>
Teams Premium (5,000 users)	<b>\$120/year</b>
Teams Phone w- Calling Plan (2,500 Phone Users)	<b>\$180/year</b>
Teams Shared Device	<b>\$96/year</b>
SMS	<b>3rd Party</b>
Teams Room Pro	<b>\$480/year</b>
Cloud Video Interop	<b>3rd Party</b>
-----	<b>3rd Party</b>
Microsoft Places	<b>Teams Premium</b>
-----	<b>3rd Party</b>

Annual cost per user: **\$665**

Total annual cost: **\$3,324,60**

<sup>1</sup>Calculation based on publicly available US\$ list pricing at the time of writing. Assumptions include 5000 knowledge workers, Microsoft Office 365 E3 licensing in place, 200 video enabled conference rooms with existing compatible hardware, 100 common area phone systems with compatible hardware. Assuming all users receive a Copilot license. 3rd party licensing not included in calculation. Costs for shared resources (room systems, common area phones) distributed across user count. Spaces cost does not account for 3rd party add-ons necessary to match Zoom core functionality.

83%

The Zoom platform saves revenue teams time by removing technical challenges and making meetings more productive

## Productivity

2hrs

48% of respondents save **at least 2 hours** per week by limiting workflow distractions when using a single platform<sup>1</sup>

## Time Saved

# The ROI of an all-in-one platform

## Preparedness

82%

agree that they are more prepared due to continuous meeting chat<sup>1</sup>

## Organization

78%

of respondents agree that a unified platform helps them better manage their work<sup>1</sup>

### Sources

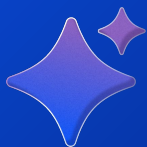
1. Zoom Platform and AI Study March 2024

3 [A Lifecycle Analysis of UCaaS Costs, Metrigv](#)

zoom

# zoom Workplace

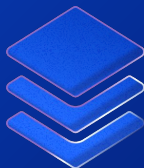
Best-in-breed, high-quality experiences with a lower total cost of ownership



## AI Companion

included at no additional cost

Drive impact with AI Companion included at no additional cost for paid plans



## Open platform

Enable seamless experiences and choice by integrating with your preferred business apps



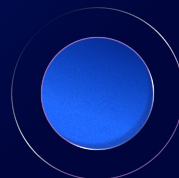
## It just works

Feel confident in your technology with trusted, easy-to-use solutions



## Cost effective

Increase business value and lower your total cost of ownership



## Innovative

Stay agile as business needs change with our rapid speed of innovation



# Thank You

**THRIVE24**