

Devs.ai Agentic AI Creation & Management

STAY AHEAD OF THE LLM LANDSCAPE

AI adoption is accelerating, but keeping up with new LLMs and securely training it on company data is costly and inefficient. Your customers need a way to stay ahead without the hassle of managing multiple AI subscriptions.

Tap into a **\$1.3T** opportunity

The AI market is set to reach \$1.3T by 2032

2 LLMs

are released weekly, often leading to

2x price increase of older models.

CAPTURE YOUR CUSTOMER'S AI SPEND

Your customers are already using ChatGPT, Anthropic, and other LLMs, so why not shift their spend through you? With devs.ai, you can offer your customers all the leading LLMs they can securely train with their data—all under one plan.

CUSTOMER CHALLENGES

Common challenges faced by your customers and prospects, and solutions to position against them.

CHALLENGE	SOLUTION
Complex LLM landscape	One platform for 50+ LLMs, allowing companies to train agents on multiple LLMs under one subscription.
Resource & skills gap	A suite of intuitive agentic tools that empower users to create agents capable of orchestrating complex workflows and automating tasks.
Inefficient AI management	Tools to automate agent updates, track performance, and manage consumption to optimize spend and performance.
Privacy & compliance risks	A secure environment for training agents on proprietary data, with user controls to ensure compliant usage.



Offer a complete agentic AI stack

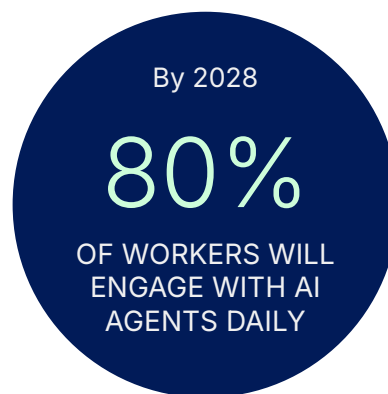
SOLUTIONS OVERVIEW



Central access to 50+ LLMs

Give your customers the freedom to update their agents to the latest LLMs when they want at no additional cost.

- X** No integration costs
- X** No vendor lock-in
- X** No operational roadblocks
- X** No service disruptions



No-code & pro-code agentic tools

Remove the barriers to creating agents with devs.ai's agentic AI creation studio.

Custom data uploads

Workflow builder

Task automation

Tailored instructions

RAG & Python tools

Vector database

APIs & integrations

Embeddable agents



AI lifecycle management

Equip your customers with the tools needed to optimize long-term agent performance.

Refine knowledge base

Automate data updates & easily swap LLMs

Monitor analytics

Track performance KPIs & health metrics

Manage spend

Evaluate consumption & optimize resource allocation



Enterprise-first

Provide peace of mind for your customers by offering a secure and compliant AI solution that safeguards their data and eliminates shadow AI.

Private Azure instance

On-prem options

US-based servers

SOC II certified

Access controls

User permissions

Governance features

Compliance tools

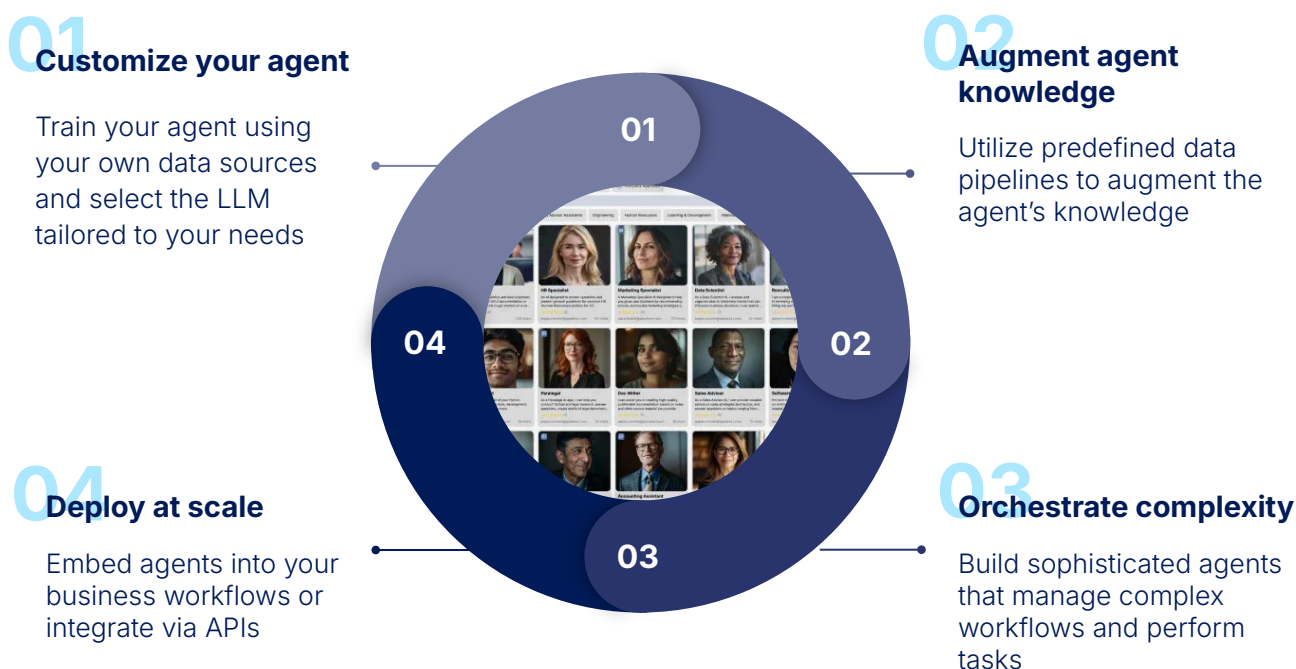


Democratize agentic AI

A COMPREHENSIVE SOLUTION TO CREATE, DEPLOY & MANAGE AI AGENTS

Devs.ai enables businesses to create and deploy purpose-built agents to every corner of their business. Designed for all skill levels, it allows anyone to build and manage sophisticated agents from a single, secure platform.

EMPOWER CUSTOMERS TO CREATE CORPORATE-GRADE AI SOLUTIONS



OFFER YOUR CUSTOMERS A SCALABLE SOLUTION

Devs.ai offers extensive integrations, so that your customers can easily scale their solutions across their ecosystem of applications to deliver real business value.



...& more

Streamline AI management for your customers

GIVE YOUR CUSTOMERS CONTROL OVER THEIR AI STRATEGY

Here are some important ways in which your customers can manage the entire lifecycle of their agent to guarantee optimal and cost-effective performance.

Iterate & optimize

Continuously refine your agent to enhance performance and expand capabilities

Automate data updates

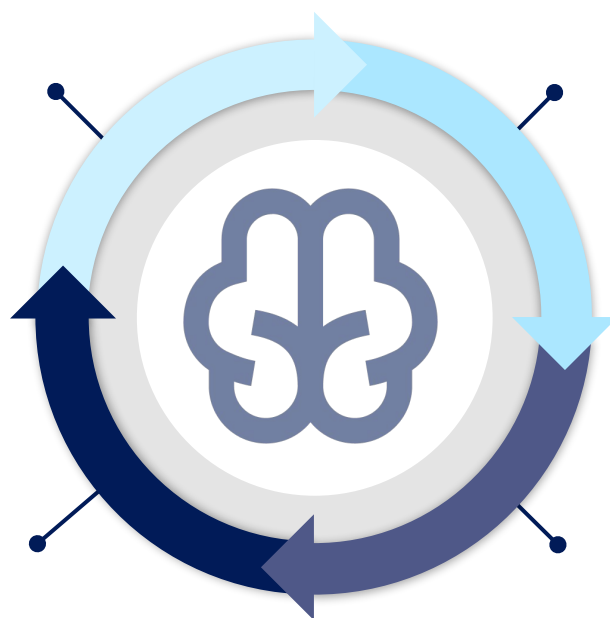
Ensure your agent's knowledge stays current

Monitor metrics & spend

Gain visibility into agent performance and resource usage

Easily swap LLMs

Swap LLMs to adapt to business needs and stay current with the landscape



DRIVE SECURE INNOVATION

Offer customers a solution that centralizes access and control of AI agents, promising safe and compliant AI usage

LESS THAN 25%

OF WORKERS ARE USING AI TOOLS
AUTHORIZED BY THEIR COMPANY

OFFER YOUR CUSTOMERS THE LATEST LLMs UNDER ONE PLAN



ANTHROPIC

Meta

Gemini

Grok

cohere

deepseek

Devs.ai continuously updates its library to offer all the latest LLMs.



Spot the ideal customer



Businesses with vast amounts of proprietary data to train their agents on

Financial services are projected to lead AI spending, followed by IT services and retail during the period of 2025-2028.



IT teams looking to eliminate shadow AI to ensure secure & compliant AI usage



Businesses paying for multiple AI subscriptions, such as OpenAI and Anthropic

WIN BIG WITH ENTERPRISE PROSPECTS

- ✓ Private LLMs
- ✓ Professional services
- ✓ Custom on-prem options
- ✓ Increased data storage

Once you've identified an enterprise customer, contact your Channel Manager to learn more about our Professional Services packages offered.

HOW CUSTOMERS ARE USING DEVS.AI AGENTS TODAY

Marketing	Sales	Human Resources
✓ Content generation ✓ Campaign ideation ✓ Market research ✓ CTA optimization ✓ Audience segmentation	✓ Product recommendation ✓ Sales data analysis ✓ Sales pitch creation ✓ Objection handling ✓ Product comparison	✓ Recruitment advice ✓ Resume comparison ✓ Onboarding automation ✓ Employee goal tracking ✓ HR policy compliance
Product Management	IT/Software Dev	Legal
✓ Feature prioritization ✓ User feedback analysis ✓ Roadmap planning ✓ Product documentation ✓ Competitive analysis	✓ API documentation ✓ Coding ✓ IT troubleshooting ✓ Technical documentation ✓ System integration advice	✓ Contract review ✓ Legal documentation ✓ Compliance verification ✓ Risk assessment ✓ Legal pitch support



Ask the right questions

Follow these steps to uncover your customer's AI needs, assess current systems, and understand long-term goals. Be attentive to key indicators in your customer's responses.

01

START THE CONVERSATION & IDENTIFY BUSINESS OBJECTIVES

QUESTIONS TO ASK

- How is your organization currently using AI?
- How many free tools are your employees using?
- What proprietary data do you want to train your AI agents on?
- To your knowledge, how many AI tools is your company actively paying for?
- How are you incorporating AI into your processes or programmatically into your tools?

CUES TO LISTEN FOR

- We're cautious about using our data because of privacy and compliance concerns.
- We're not sure when to upgrade or migrate to a new model.
- It's hard to compare performance and capabilities across different models.
- We're paying for a few subscriptions from AI providers like OpenAI and Copilot.

02

EXPLORE AI ADOPTION CHALLENGES

QUESTIONS TO ASK

- What challenges is your company facing in adopting AI technologies, including technical, financial, or other organizational barriers?
- How do you keep your AI strategy up to date with the rapid release of new LLMs?
- What challenges are you encountering in your AI deployment projects, and how could guidance or recommendations from technical AI experts help?

CUES TO LISTEN FOR

- We have great ideas for AI, but the technical side is really slowing us down.
- We've struggled with integrating AI models into our existing systems and ensuring data security throughout the process.



QUESTIONS TO ASK

- How are you guaranteeing secure and compliant AI usage across your company?
- What tools or policies do you have in place to regulate AI use within your organization?
- What regulatory requirements or compliance standards are you subject to?
- How do you currently store and manage your data?
- How do you plan to leverage your data for AI training in the future?

CUES TO LISTEN FOR

- We don't have a formal AI governance strategy yet, but we know it's something we need to address.
- Shadow AI is becoming a growing concern. We don't have full visibility into how AI tools are being used in our company.
- It's challenging to keep up with and handle new regulations as they come.

QUESTIONS TO ASK

- What current technologies are in place that could support AI integration?
- What use cases or workflows have you explored for potential AI automation in your business?
- What milestones do you wish to achieve with AI and how will you measure ROI?

CUES TO LISTEN FOR

- We have cloud services, data lakes, and advanced analytics platforms.
- We want to automate workflows in areas such as sales and customer support, onboarding, and reporting.
- Our aim is to achieve a 20% increase in productivity from AI over the next year.

Contact your Channel Manager for more information about devs.ai—our team of experts will guide you on the best path forward



Overcome objections

Here are some common objections and example responses that you can use to address your customer's concerns and hesitations.

"We are already using AI tools, so we don't see the need to switch to devs.ai"

How do you currently manage your spending on AI tools, and how do you ensure they remain compliant and secure? With devs.ai, you get access to all the AI tools and LLMs you need under a single plan, backed by enterprise-grade security and compliance. On top of that, our agentic creation studio lets you build AI agents efficiently—all at a more competitive price than managing multiple vendors separately.

"I'm concerned about the security risks of using AI solutions and sharing our proprietary data."

Data security is our top priority. Devs.ai ensures the confidentiality of your proprietary data by operating on a secure Azure instance, preventing access by public LLMs. Plus, we're fully GDPR-compliant, so your data stays protected.

"There are too many LLMs to choose from."

With devs.ai, you have the flexibility to choose the LLM that aligns with your business goals. We continuously update our LLM library to ensure you always have access to the latest and most effective LLMs to train your agents on.



"We don't have an updated infrastructure with AI processing and storing capabilities."

Devs.ai can accommodate large amounts of data processing in minimal time. It leverages modern storage solutions, powerful processors, and advanced training capabilities.

"We don't have the technical resources or knowledge to implement AI."

Devs.ai simplifies agent creation with intuitive, no-code agentic AI tools, enabling anyone to build and deploy AI agents that drive efficiency across departments. We also offer professional service packages to help you scale purpose-built agents across your company.

"I'm happy with my current strategy, why would I add cost?"

Devs.ai can actually help you save on costs. With devs.ai you get access to all the top LLMs under a single plan at 75% of the cost of a single model. This not only reduces your expenses but also ensures you're always up to date with the latest LLMs as they emerge.

