Email template: Simplify SaaS Management

| Subject line: | Simplify cloud: Let's discuss your SaaS management challenges     |
|---------------|---|
| Alt:          | Unlock cloud software success: Let's address your SaaS tech stack |

Copy and paste the email below, and send it to your prospects. Personalize it to make it your own.

Hi {First name},

## I hope you're enjoying summer with friends and family!

I'm reaching out to talk with you about your cloud investments.

For today's business leaders managing, procuring, and provisioning cloud software can be a challenge. That's because software licensing is complex, and with remote or hybrid workers, it's only getting more complicated.

I'm partnering with a company called AppDirect, which offers SaaS management and much more. They also have a massive SaaS portfolio.

If you already use Microsoft 365, Google Workspace, or virtually any other cloud product, we can simplify management by transferring your existing licenses to the AppDirect platform.

## How can I help?

- SaaS procurement A single location to buy and manage all your SaaS solutions (Microsoft, Google, AWS, VMWare, Veeam, DocuSign, Adobe; email security from Mimecast and much more)
- Spend & SaaS management Consolidate application and subscription management and gain insights into your application usage
- **Workforce identity** Reduce IT costs with automated onboarding, centralized access, and secure authentication

Another benefit of working with myself and AppDirect, is your SaaS subscriptions come with 24/7 multi-tiered support, as well as additional services.

I'd like to set up an AppDirect Envision session with you in the next week or so. At the meeting, an AppDirect cloud expert will provide a SaaS assessment and outline recommendations for your SaaS tech stack.

Do you have time this week or next week to connect? Or if you're ready, <u>register for an Envision session</u>, <u>here</u>.